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## PROFESSIONAL EXPERIENCE:

**February 2013 - today: LASEA SA** (Angleur -BE) 70 Employees.



**January 2017 – today: Supply Chain & Purchasing Manager**

Member of the Steering Committee, in charge of Supply Chain and Purchasing activities for Lasea Group (Budget: 7.5 mio € per year; 1.200 Order lines/month), a new position in Lasea since 2017. Direct management of a team of 2 persons.

**Supply Chain mission:** "To provide material & services in time and within budget to Production". Responsibilities: Implementing MTO and MTS strategy • Demand vs capacity analysis • Implementing stock management (Reordering points, traceability) • Reporting to top Management (KPI's) • Implementing LEAN (ex.: Gemba walk; Kanban; AIC;5S; VSM) • ERP management • Production Planning tool (VP) • Annual Inventories • Transport supervision.

**Purchasing Mission:** "To convert BOM's into Purchase Orders" allowing Production team to run smooth and to keep deadlines. Responsibilities: To centralize purchase activity (previously split across the company) focusing on Quality, Price and Service • +/- 1.200 order lines/month • Selection of new Suppliers (with the support of Engineering) • Prices and SLA negotiation with strategic suppliers • Claims Management • Reporting to top Management (KPI's).

**February 2013 – December 2016: Production Director**

Member of the Steering Committee, in charge of PRODUCTION Dpt. Direct management of 21 persons (Engineering:12; Production:5; Sales Order Desk:1; Project Management:3). Mission: "To produce in time and within budget customer orders". Responsibilities: Sales Offers • Purchase of high value components • Production Planning • Production costs analysis • Human resources (job descriptions, hiring process, yearly evaluations) • ERP Management • Annual Inventories • Supervision of the After Sales Dpt: Contracts, Troubleshooting missions planning, Spare parts stock management.

Specific achievements: Recruitment of 8 engineers in 2 years' time (+50% of headcounts) • Follow up of the construction within 10 months of our new extension (1.200 m<sup>2</sup> - 1.2 mio €) • Selection and implementation of a new Project planning tool (Visual Projet) • Gemba Walk and reporting tools (KPI's) implementation • ISO9001 certification Renew.

**July 2011- December 2013: Logistics In Wallonia** (Liège AIRPORT-BE) 10 Employees.



**Project Manager of BioLog Europe**

Hosted by LiW (Logistics In Wallonia), the Walloon cluster of Logistics, BioLog Europe is an initiative sponsored by AWEX working for the development of Logistic activities in Wallonia dedicated to the Life Science sector. BioLog is composed of one manager (myself) and one AWEX assistant. Strategy applied under my initiative and control: First step: To identify and contact the Life Sciences Key players located in Belgium. Second step: To perform a survey on key players most common needs. Third step: Creation of a team work with Liège AIRPORT (Cargo) and TRI-VIZOR in order to develop an Air Freight Hub fully dedicated to Life Sciences companies. We succeeded to bring around the table UCB, Baxter, Pfizer, GSK, Lonza, Teva, Astra Zeneca, Abbott, Terumo, Medtronic. Concrete outcomes of this project: massification of shipping's via Liège AIRPORT offering dedicated air shipments services for temperature controlled pharmaceutical products. I also conducted two prospection missions in the USA. (Operating budget: 400K€/year).

**July 2008 - February 2011: Nomacorc S.A.** (Thimister Belgium) 200 Employees.



NOMACORC®

**Supply Chain Manager**

Member of the Steering Committee, reporting to the General Manager. In charge of 4 Dpts (Order Desk: 10 persons; Planning: 2 persons; Purchasing: 2 persons; Warehouse: 10 persons) • Covering the full Supply Chain, including Raw Material Purchasing, Planning of Production and Supply of FG's to the European market • Also in charge of buying Finished and Semi-Finished Goods from our US production facility (and HQ) as well as Raw Mtl and Consumables from EU suppliers • Involved in LEAN projects: WIP reduction with KANBAN system at Extrusion, Value Stream Mapping, implementation of GAP (Autonomous Production Group) • Leading a project of WMS implementation on Thimister site.

**March 2003 - June 2008 : TARKETT S.A.** (GD of Luxembourg ) 700 Employees



**April 2006 – June 2008: Logistic Key Accounts Manager (CRM)**

Attached to the Vice President Logistics. Focusing on searching and implementing continuous improvement in the area of logistics in order to establish win-win partnerships with major European Key Accounts. Supporting the efforts of key account-sales managers and the business centers to improve customer satisfaction. Specific tasks/achievements: • OTIF tools (On Time, In Full KPI's) • SLA issuing/validation • ID Cards • Listing tool dev. in SAP • SAP Key User (SD Module) • Write and publish new procedures  
Majors EU Accounts: Castorama; Leroy Merlin; Carpet Right; Max Bahr;...

**March 2003 - March 2006: Sales Administration Manager**

Based in the Distribution Center of RR (Resilient Residential), this function implies: Management of 10 local persons (Order Desk): 35.000 Order lines/month • Support to 80 external ERP users in our Sales Networks all over the world • Order Book Management • Claims handling • IT System support (ERP MOVEX) • Interface between Sales Div. and multiple Production sites • SLA (Service Level Agreement) • KPI's follow-up • Write and publish new procedures  
Other activities: Key User of ERP (SAP Module SD in installation phase) • Internal ISO Auditor.

**1991 to 2002: TDK Recording Media Europe S.A.** (GD of Luxembourg) 1300 Employees

**November 1999 - June 2002: TDK Mediactive. (Video Games Publishing) Product Manager**



Responsible of PlayStation and Game Boy Products. This function involves: Game concepts analysis • Budgeting of Development and Marketing activities • Breakeven calculation • Cross Promotions search • Promotion material concept and development • Follow up of Game development • Launch scheduling • Web strategy • Support to Customers • Press Tours in Europe...  
Partners: SONY Computer Entertainment Europe; NINTENDO of Germany GmbH; Euroscript; Technicolor; PR Agencies and various US and European Game Developers.

**September 1997 - November 1999: Corporate Strategy Department (H.Q.) Project Manager**

ORACLE APPLICATION (ERP) implementation in Luxembourg. „From Order To Cash“ responsible: Analysis of „As is To Be“ • Conceptual Design • Detail Design • Prototype • Testing • Training and Documentation • Implementation and Follow up. Rem.: The system went live in July 1999.

**April 1996 - August 1997: Corporate Strategy Department (H.Q.) Project Manager**

Member of Logistics Innovation Project Core Team in with ANDERSEN CONSULTING (London).  
The project was covering full Supply Chain re-engineering at a pan-European level. It involved 5 Subsidiaries across Europe as well Headquarter and plant, both located Luxembourg. A new Planning and Ordering system was established. A new Promotion Scheduling Database in Notes was designed, developed and implemented.

**April 1994 - March 1996: PRODUCTION**

**Sales Planning Department (EU H.Q. Sales Division) Sales Planner**

Interface Sales/Manufacturing • Control of Finished Goods Inventory • Purchase of finished Goods • Promotion Centre • Co-ordinator of Z-project (Automatic Inventory Allocation) • Business Process Re-engineering Project with ARTHUR ANDERSEN (Luxembourg) on Sales and Logistics Division.

## **February 1991 - March 1994: PRODUCTION**

### **Production Control Dpt. (Manufacturing) Production Planner** (Promoted to Supervisor in March 1993)

1. Responsible for Audio and Video Post-Stage production (Molding; Assy; Packaging).
2. Supervisor of Sales Co-ordination: Co-ordination of European Allocation Meetings • Promotion Activity Control • Quantity Control • Specification Control • Material Control • Delivery Control • Repackaging Control (Internal and External) • Business Plan Establishment.

## **1987 to 1991: GENERAL ELECTRIC (GE) Medical Division** (Loncin - Belgium)



### **From January 1987 to January 1991: Field Support Engineer for Eastern Europe and Africa**

Responsible of Technical support for full range of GE Medical Systems (Computerized Tomographic equipment).

Main responsibilities: Installation planning • Installation; tuning and troubleshooting of equipment • Training of local technicians  
• Technical support on site or by phone.

## **EDUCATION:**

- Feb. 1986 – Aug. 1986 Electronic and Business Law Beaufort Technical College, South Carolina, USA.
- Oct. 1983 – Oct. 1985 Automation, Electronics & Microprocessors (Graduated in October 85) Technical College: E.S.T Saint Laurent- Liège
- Sept. 1975 – Jun. 1981 Collège Saint Roch Ferrières - Liège (Graduated in June 1981)

## **ADDITIONAL SKILLS AND EXPERIENCE:**

- Languages: fluent in French and English; basic knowledge of German and Dutch
- Preparation and participation to large Trade events: E3 (Los Angeles); ECTS (London) and Milia (Cannes)
- ISO 9001, ISO 14001 Internal Auditing (Trained by SGS)
- Lean (5S, VSM, Problem solving,...)

### **Seminars:**

- Time Management, Motivation, Team Management (Kienbaum Management Consultants GmbH)
- Finance for Non Financial (MCE)
- Project Management and Product Management (Sacred Heart University of Luxembourg)
- "Management" program by Krauthammer
- "How to negotiate with Unions" by Frajlick in Brussels

## **SOFTWARE KNOWLEDGE:**

- ERP: SILICONE BRAIN
- ERP: Microsoft Dynamics NAV (NAVISION)
- ERP: SAP (SD)
- ERP: Oracle Application R11 NCA: INV (Inventory); OE (Order Entry); AR (Account Receivables); PO (Purchasing)
- Microsoft Office (Excel; Word; Power Point; Outlook ...)