



Our foresight. Your inspiration.  
Plant tomorrow's ideas.



## Agroservice and Key Account Manager

KWS is seeking an Agroservice and Key Account Manager for the Wallonia region. In this exciting role, you will have the opportunity to promote our Sugarbeet variety portfolio, guide a team of freelancers/advisors, and provide high-quality support to customers. If you are ready to take on this challenge, we want to hear from you!

### As the Agroservice and Key Account Manager, you will be responsible for:

- Promoting KWS' Sugarbeet portfolio in the Wallonia region to ensure to have the right variety at the right place.
- Leading and guiding a team of freelancers in the region to meet previously agreed targets.
- Providing high-quality support to customers on newly developed and existing products and resolving any issues (Nematodes, Yellow virus, Cercospora, and others) or questions they may have.
- Visiting customers to provide specialized advice on how to optimize crop yield and improve profitability.
- Staying up to date on the latest KWS innovations by connecting with international colleagues.

### We are looking for candidates who have the following qualifications:

- A master's degree in Agriculture/Agronomy/Bioengineering or similar with a first working experience in a related field.
- Fluency in both English and French; Dutch proficiency is a plus.
- Excellent communication skills, with a focus on building and maintaining strong relationships with customers.
- A strong interest in digital solutions for agriculture.
- The ability to work from home and travel within the region to meet with customers.

### Our offer to you:

- Competitive salary
- 25 days annual leave per year, plus up to 8 extra 'seniority' days off, depending on age
- Possibility to buy KWS shares at a discount
- Collective BPL pension scheme
- Employee Assistance Program to support in overall wellbeing
- Extensive opportunities to develop yourself, as part of the 'Make yourself grow' strategy

## About KWS

KWS is one of the world's leading plant breeding companies. Over 5,000 employees in more than 70 countries generated net sales of around €1.5 billion in the fiscal year 2021/2022. A company with a tradition of family ownership, KWS has operated independently for 165 years. It focuses on plant breeding and the production and sale of seed for corn, sugarbeet, cereals, vegetables, oilseed rape and sunflower. KWS uses leading-edge plant breeding methods to continuously improve yield for farmers and plants' resistance to diseases, pests and abiotic stress. To that end, the company invested more than €285 million last fiscal year in research and development. For more information: [www.kws.com/career](http://www.kws.com/career). Follow us on LinkedIn® at <https://linkedin.com/company/kwsgroup/>.

Our data privacy policy for candidates is available on [www.kws.com/dataprotection](http://www.kws.com/dataprotection). Please select the country where the job you applied for is posted in and, if applicable, the specific business unit.