

Advanced Strategic Procurement Management

Procurement Process Digitalization: Why, Where to start, How?



1 day Module



19/04/2024

The SPM training is designed for supply chain or procurement professionals who want to progress and move on to strategic functions or become head of department in these fields. The training will be delivered in English.

Procurement Process Digitalization: Why, Where to start, How?

1 day module on April 19th, 2024

The business world is transforming fast and strategic buyers and experienced purchasing leaders are under continuous pressure dealing with new technologies, exceptional energy costs, inflation rates, and challenged supply chains. Digitalization and the use of E-Procurement tools and strategies are no longer nice to have but a must in the procurement and supply chain management functions. Selecting the right tools, developing a medium- and long-term strategy and integrating these in the policies, procedures and function goals and objectives will be critical for the added value, both actual and perceived, of the procurement teams and function within companies of any size.

Objective

This one-day training shall help you to identify the keys to an understanding of the impact of digitalization in the procurement function, allow you to understand what tools to use best depending on the level of procurement maturity of your organization.

Content

Digitalization of Procurement: Background and Context

1. A brief history of digitalization in procurement
2. Key Elements in procurement digitalization
3. Trends

Where to start – Why?

1. Organization Maturity Level
2. Alignment with procurement and business strategy
3. Potential Solutions by Maturity and Type of Organization
4. IT Procurement: Best practices and tips

E-Procurement: Selecting the right tools

1. P2P Platforms
2. Applications (aside platforms)

How?

The section will include different examples based on actual companies from different sectors and different levels of maturity.

1. Change Management – People Skills – Training
2. Importance of Governance
3. Goals and Objectives – Budget – Roadmap – Vision
4. Procedures

Trainer

Procurement Process Digitalization Trainer | Practical information



Fidel Sesumaga

Fidel Sesumaga, is a Procurement and Supply Chain Executive with more than 20 years of experience in the Consulting, Software Services, Pharma, Energy and Engineering sectors. He holds an MBA from the universities of Bradford, Audencia Nantes and Deusto Business School and an MA and BA in Economics and Law from the University of Deusto, Bilbao, Spain. He was also certified by the ISM (American Institute of Supply Chain Management) as a CPM – Certified Purchasing Manager.

He started his professional career at FreeMarkets Ltd. (now SAP Ariba) where he run strategic sourcing projects for Fortune 500 companies.

He joined Westinghouse Electric Company in the Nuclear Services business unit in order to build their European Strategic Sourcing organization as CPO for the Europe, Middle East and Africa .

Mr Sesumaga has also consulting experience in the areas of business strategy, organizational change, procurement systems, process integration and digitalization with a special attention to CSR (sustainability) where he has collaborated with EcoVadis supporting the onboarding of Fortune 500 customers in the industrial and pharma sectors.

Mr. Sesumaga currently works at Catalent Pharma Solution as Global Director for CAPEX – Equipment.

Terms and conditions

For ABCAL, AGORIA and LOGISTICS in WALLONIA members:
1050 € excl. VAT for the module

For non-members::
1190 € excl. VAT for the module

These prices include the training session, teaching materials and lunch.

The invoice will be issued upon receipt of the registration form.

Participation cancellation or cancellations of individual modules must be notified in writing one week before the date of the module concerned. An indemnity equivalent to 10% of the registration fee will be retained. After this deadline, the full registration fee will be due.

The organizers reserve the right to cancel certain modules if the number of participants is insufficient.

Practical informations:

April 19, 2024, 9:00 a.m. to 4:30 p.m.
Location: Ferme de Willambroux
14 Chaussée De Mons, 1400 Nivelles

More information?

Contact:

SPM Training Manager:
Willy Glaude, Board member ABCAL –
+32 471 56 43 29 – glaudewilly@gmail.com

Administration et logistics:

Kathrin Arets
6, rue Louis De Geer – B-1348 Louvain-la-Neuve
+32 476 36 36 17 | E-mail: info@abcal.org